

## **Extreme Networks Selects Baxter Planning Systems for Service Parts Planning**

*Functionality and Integrated Solutions Key in Selection*

**Austin, Texas – July 2, 2007** – Baxter Planning Systems ([www.bybaxter.com](http://www.bybaxter.com)), the premier provider of aftermarket parts planning solutions, announced today that Extreme Networks, Inc. (Nasdaq: EXTR), a global provider of modular and stackable network infrastructure equipment, has selected Baxter's industry-leading aftermarket parts management solution *Prophet by Baxter* to replace the current planning process with a cutting edge automated planning solution.

“Extreme has a long history of quality customer service,” said Janice Chavez, Senior Manager of Service Planning for Extreme. “Our planning team is tasked with automating the planning processes to sustain worldclass service levels while keeping inventory-related costs under budget. In consideration of all the available solutions, it was clear that Baxter Planning Systems' *Prophet by Baxter* was the right choice to support our culture of innovation. We look forward to a very successful relationship with the team at Baxter and to passing the benefits on to our global client base.”

Extreme Networks has implemented the first of two phases of new planning tools, beginning with Baxter's “Field Planning”. This module identifies an optimal set of stocking locations and also calculates the parts required at each location to maximize service level and minimize inventory. Later this year, “Distribution Center Planning” will be added and linked to the field plan to drive automated purchase and repair forecasts.

*Prophet by Baxter* will be used to manage Extreme's service parts inventory over four geographies, including North America, South America, Asia Pacific and Europe, while providing a wide range of benefits to customers across the globe. Extreme will utilize

Field Planning and Distribution Center planning tools through Baxter's web-based hosted systems, minimizing Extreme's internal IT expenses.

**Benefits will include:**

- Automated process – freeing up manpower to concentrate on other important activities
- Improved customer support to achieve 98% or higher service levels
- Increased visibility and control of support inventory
- Fewer field stocking locations and lower associated inventory
- Coordinating stocking plan with customer entitlement

"We are looking forward to a long and mutually rewarding relationship with the talented team at Extreme," said Greg Baxter, CEO and President of Baxter Planning Systems.

"It's always exciting to work with such a high caliber group of professionals on a global project that will benefit so many companies, professionals and consumers."

**About Baxter Planning Systems Inc.**

Since 1993, Baxter has pioneered the development of Web-based solutions to meet the unique demands of after-market, service, repair, and spare parts industries. The Prophet by Baxter™ suite of integrated forecasting and planning applications enables Baxter's clients to achieve industry-leading customer service levels while significantly increasing profitability. Headquartered in Austin, Texas, Baxter is privately held, self-funded, and profitable. Global 2000 and Fortune 500 enterprises deploying Baxter solutions include Agilent Technologies, De La Rue, Silicon Graphics, Enterasys Networks, Alcatel-Lucent, Network Appliance, and Philips Medical Systems. For more information, visit Baxter on the Internet at [www.bybaxter.com](http://www.bybaxter.com), or call (866) 323-5959.

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