

Baxter Extends Partnership with Fujitsu Computer Systems - Announces Long-Term Planning Services Deal

FCS maximizing benefits in service level and inventory performance by using Baxter's service parts planning tools and outsourced planning services

[As seen on Bloomberg.com](http://www.bloomberg.com)

Austin, Texas – October 17, 2006 – Baxter Planning Systems (www.bybaxter.com), the premier provider of aftermarket parts planning solutions, today announced that a long-term contract renewal for supply chain planning services for Fujitsu Computer Systems (FCS) has been finalized. FCS, a leading supplier of enterprise hardware and software products and services designed to maximize the value of IT infrastructures, has extended its relationship with Baxter to continue managing the company's service parts inventories.

"FCS is committed to customer service and consistently exceeding the expectations of its clients," said Kevin Wrenn, Senior Vice President of Operations for Fujitsu Computer Systems. "In consideration of several successful years together and an evaluation of all the available solutions, it was clear that Baxter Planning Systems and *Prophet by Baxter* met our needs and supported our customers more than that of the competition. We look forward to the continuation of a very successful relationship with the team at Baxter and to passing the benefits on to our client base."

FCS works closely with Baxter as part of a multi-faceted parts planning operation, where Baxter supplies advanced planning tools with the latest version of Prophet, the industry leading service supply chain planning solution. Within the new agreement, FCS also utilizes Baxter's "On-Demand Planning" services, which will see Baxter's experienced planners helping FCS plan parts on multiple levels. Baxter is the only service parts planning provider that has the depth of expertise and platform capabilities to offer outsourced planning services.

"We are extremely proud of our relationship with Fujitsu Computer Solutions," said Greg Baxter, CEO and President of Baxter Planning Systems. "We are not only supplying the most technically advanced parts planning and service system available, but also providing

our experienced planning team to assist FCS to consistently exceed record service levels with minimal inventory.”

About Baxter Planning Systems Inc.

Since 1993, Baxter has pioneered the development of Web-based solutions to meet the unique demands of after-market, service, repair, and spare parts industries. The Prophet by Baxter™ suite of integrated forecasting and planning applications enables Baxter’s clients to achieve industry-leading customer service levels while significantly increasing profitability. Headquartered in Austin, Texas, Baxter is privately held, self-funded, and profitable. Global 2000 and Fortune 500 enterprises deploying Baxter solutions include Agilent Technologies, De La Rue, Silicon Graphics, Enterasys Networks, Lucent Technologies, Network Appliance, and Philips Medical Systems. For more information, visit Baxter on the Internet at www.bybaxter.com, or call (866) 323-5959.

Contact

Peter Nilsson
Performance Public Relations
404.642.2420
peter@performpr.com