

## **Network Appliance Selects Baxter Planning Systems**

*Company leverages Baxter for mission critical support and renews long term partnership*

**Austin, Texas – February 19, 2008** – Baxter Planning Systems ([www.bybaxter.com](http://www.bybaxter.com)), the premier provider of Software as a Service (SaaS) aftermarket parts planning solutions, today announced that NetApp (NASDAQ:NTAP) has renewed their global service planning solution agreement with Baxter Planning Systems. Baxter's flexibility in meeting NetApp's evolving business requirements, high SaaS system reliability and the ability to create global planning solutions tailored to local requirements drove the decision to continue the Baxter relationship that started in 1999.

"The relationship between Baxter and NetApp is more than just a business partnership. Baxter has integrated the very nature of our business into their product, and NetApp has molded our mission-critical support around Baxter's information and advice," said Rusty Walther, Senior Vice President of Global Support for NetApp. "Both companies depend upon each other, and the result is a level of achievement and success that is rarely seen between a systems supplier and a large customer. We depend upon Baxter to drive the execution that makes our logistics business the industry benchmark, and they've always delivered on that promise."

The mission critical requirements of NetApp's customers drive a continual improvement process within NetApp. Due to this constant drive for perfection, NetApp has performed two exhaustive comparisons with other solutions and consistently found that Baxter was the best fit and best value. Baxter was also the best choice for supplying a global integrated third party logistics provider solution.

With Baxter's suite of planning tools, NetApp has achieved customer First Time Fill Rates greater than 99% while at the same time leading the industry with the lowest 'Inventory per Service Revenue' measure. Baxter's advanced optimization techniques continue to provide the industry with the best solution for maximum customer service levels with minimum inventory investment.

“We are very proud of our relationship with NetApp, one of the top technology leaders in the world. Through this effective partnership, we have worked together with NetApp’s talented planning team to broaden our product footprint. We remain focused on the development and delivery of flexible service parts planning and execution solutions so customers such as NetApp can count on us to meet their ever-changing business requirements,” said Greg Baxter, founder and CEO of Baxter Planning Systems. “NetApp joins a growing list of organizations across the globe turning to Baxter for comprehensive service parts management and service industry solutions.”

### **About Network Appliance**

Network Appliance is a leading provider of innovative data management solutions that simplify the complexity of storing, managing, protecting, and retaining enterprise data. Market leaders around the world choose NetApp to help them reduce cost, minimize risk, and adapt to change. For solutions that deliver unmatched simplicity and value, visit Network Appliance on the Web at [www.netapp.com](http://www.netapp.com).

### **About Baxter Planning Systems Inc.**

Since 1993, Baxter has pioneered the development of Web-based solutions to meet the unique demands of after-market, service, repair, and spare parts industries. The Prophet by Baxter™ suite of integrated forecasting and planning applications enables Baxter’s clients to achieve industry-leading customer service levels while significantly increasing profitability. Headquartered in Austin, Texas, Baxter is privately held, self-funded, and profitable. Global 2000 and Fortune 500 enterprises deploying Baxter solutions include Agilent Technologies, Alcatel-Lucent, Atlas Air, De La Rue, Enterasys Networks, Extreme Networks, Network Appliance, Philips Medical Systems, Radiant Systems and Silicon Graphics. For more information, visit Baxter on the Internet at [www.bybaxter.com](http://www.bybaxter.com), or call (866) 323-5959.

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